





SleepSafe Beds, LLC 3629 Reed Creek Drive Bassett, VA 24055 Toll: 866.852.2337

> Local: 276.627.0088 Fax: 276.627.0234 SleepSafeBed.com

Subject: SleepSafe Beds® and the Jenx® Dreama: 24 Hour Positioning System

Dear DME Professional,

IMPORTANT: Fitting a SleepSafe® Bed with a Jenx® Dreama System, requires TWO QUOTES.

- One quote from Adaptive Imports for the Jenx® Dreama System
- One quote from SleepSafe® Beds to modify the Dreama System to operate with the bed.

Attached is the requested quote for a SleepSafe® Bed that will contain a Jenx® Dreama System, <u>or</u> for a Jenx® Dream System retrofitted for an existing SleepSafe® Bed in the field. <u>In either case, the</u> <u>Jenx® Dreama System needs to be modified at to our factory to ensure a proper fit.</u>

When ordering the Jenx® Dreama System with a new SleepSafe® Bed, provide Adaptive Imports with the Quote number to reference the SleepSafe® Bed to the Jenx® Dreama System. The system will ship directly to SleepSafe® Beds for installation.

When ordering the Jenx® Dream: System to retrofit to an existing bed, you will get a "Parts" quote from SleepSafe® Beds. We will need the Serial Number for the bed to identify the type of foundation for the "RETRO KIT" and provide the "parts" quote number to Adaptive Imports for ordering. The system will ship directly to SleepSafe® Beds for modification. We will then ship the "RETRO KIT" and instructions to you for installation.

- Two purchase orders will need to be issued: one to SleepSafe® Beds for our quote and one to Adaptive Imports for their quote.
- Any accessories ordered for the Jenx® Dreama System will be shipped directly to the DME by Adaptive Imports.
- SleepSafe® LOW or MEDIUM models, Twin Size, any Foundation and Padded or Non-Padded beds. <u>Note</u>: A Hi-Lo foundation will make it <u>easier</u> to add and remove any postural support accessories by raising the foundation above the side panel.
- In lieu of our mattress, SleepSafe® Beds provides a custom deck pad designed for the Jenx® Dreama System. The pad is secured to the system with an 8-foot black cinch strap.

Please call 866.852.2337 with any questions or concerns. We value your input and your business! For questions pertaining to Adaptive Imports, please contact Brad Poindexter 877-767-9462 or email sales@adaptiveimports.com

Sincerely,

SleepSafe® Beds