



SleepSafe Beds, LLC
3629 Reed Creek Drive
Bassett, VA 24055
Toll: 866.852.2337

Local: 276.627.0088
Fax: 276.627.0234
SleepSafeBed.com

Subject: SleepSafe® Beds and the Supreme Air™ Alternating Pressure Mattress with Low Air Loss – Model 9600

Dear DME Professional,

IMPORTANT: A SleepSafe® Bed with the Supreme Air™ Alternating Pressure Mattress with Low Air Loss - Model 9600, requires **TWO QUOTES.**

- One quote from Blue Chip Medical Products, Inc. for a custom 77" length Supreme Air™ Alternating Pressure Mattress with Low Air Loss - Model 9600
- One quote from SleepSafe® Beds

Attached is the requested quote for a SleepSafe® Bed that will contain a Supreme Air™ Alternating Pressure Mattress with Low Air Loss, or for a Supreme Air™ Alternating Pressure Mattress with Low Air Loss retrofitting an existing SleepSafe® Bed in the field.

When ordering the Supreme Air™ Alternating Pressure Mattress with Low Air Loss with a NEW SleepSafe® Bed, provide Blue Chip Medical Products with our quote number for reference. You will also need a quote from Blue Chip for the Supreme Air™ mattress. Two purchase orders will be issued: one to SleepSafe® for the safety bed and one to Blue Chip for the Supreme Air™ mattress. The Supreme Air™ mattress will ship directly to SleepSafe® Beds. We will ship the Supreme Air™_mattress with the bed package. You will not receive our custom SleepSafe® Bed mattress.

When ordering the Supreme Air™ Alternating Pressure Mattress with Low Air Loss to RETROFIT to an existing bed, you will need a "Parts" quote from SleepSafe® Beds. A new footboard will be required with a Tubing Channel Cut-Out located in the center. The serial number is needed to identify the bed model for the "RETROFIT KIT". A separate quote is needed from Blue Chip for the Supreme Air™ mattress. Two purchase orders will be issued: one to SleepSafe® for the Retrofit Kit and one to Blue Chip for the Supreme Air™ mattress. The Supreme Air™ mattress will ship directly to SleepSafe® Beds. We will ship the Supreme Air™ mattress, Retrofit Kit, and instructions.

- SleepSafe® Bed must have a Tubing Channel Cut-Out located in the center of the footboard to accommodate Supreme Air™ Alternating Pressure Mattress with Low Air Loss - Model 9600.
- SleepSafe® LOW or MEDIUM models, Twin and Full size only, any Foundation and Padded or Non-Padded beds.

Please call 866.852.2337 with any questions or concerns. We value your input and your business!

For questions pertaining to Blue Chip Medical, please contact Tripp Handy 800-795- 6115 or email thandy@bluechipmedical.com

Sincerely,
SleepSafe® Beds